

## Highlights for the Month of Apr'2023

### Activities undertaken in BDU:-

- **Goods revenue during Apr'2023 has increased by 31.15% realizing an amount of Rs.162.97 Cr over last year's Rs.124.26 Cr. and 11.22% higher than the target of Rs. 146.53 Cr.**
- **1.63 M.T. was loaded in Apr'2023 which is best ever loading during the last 14 years in April. Previous best loading was 1.24 M.T. in Apr'2022.**
- Newly opened TMBY Goods Shed for handling goods traffic, currently inward cement traffic has handled – 2 rakes with 1311 tons.
- Meeting was conducted on 20.04.2023 with freight customers.
- 8 Rakes of Iron and Steel loaded on 29th April 2023, previous best was 7 Rakes loaded on 13.03.2023.
- 147 Iron and Steel rakes loaded in April23, as compared to 90 Iron & steel rakes loaded in April 22.
- 845 Container wagons loaded per day during the month of April 23 as compared to 792 container wagons loaded during the same period of last year.
- 3 rakes of Carbon Black Feed Stock loaded in the month of April 23 as compared to nil during the same period of last year.
- Inward traffic started at newly opened goods shed at TMBY – cement half rake.

### Non Fare Revenue (Commercial Publicity):-

- **Mobile Assets:** 31 external media – Non Suburban was auctioned on 06.04.23, no offers received. Re-auctioning will be done on 19.05.23.

6 external & internal media suburban was e-auctioned on 20.04.23 – 2 AC EMU suburban was successfully awarded for a period of 3 years and will realized an earning of Rs.79.50 lakhs p.a.

8 assets of suburban (external & internal) will be done on 15.05.23.

- **RDN:** 30 assets were auctioned on 05.04.23 – 11 assets were successfully awarded for 3 years realizing revenue of Rs.5.39 Cr. p.a.

**Digital LED Screen:** 2 assets were e-auctioned on 21.04.23 – assets were successfully awarded realizing revenue of Rs. 19.48 lakhs p.a..

- **OOH:** 25 OOH sites auctioned on 03.04.23 – 1 asset was successfully awarded for 5 years realizing revenue of Rs.6.12 lakh p.a. Re-auctioning of 24 sites will be done on 08.05.23.

### Goods Traffic:-

#### Freight performance:-

Head	April	
	Current Year	Last Year
	2022-23	2021-22
No of wagons	40994	35176
Wt in ton (MT)	1.63	1.24
Earnings in Cr. (Incl. Misc)	162.97	124.26

## Pay & Park:-

- The contract for following 01 site is awarded through e-auction in the month of Apr'23.

Sr. No	Station/site	Area in Sq.m	License Fee	Period
1	DI (E) Site 'F'	219.95	12,72,726	03 years

- 07 more sites are scheduled to be auctioned on 11.05.23 & 12.05.23.

## Parcel Traffic:-

Total Parcel Traffic	Apr	
	Current Year	Last Year
	2022-23	2021-22
No of Packages	964178	856701
Wt in Qtls.	203817	204513
Earnings in Cr. (Incl. Misc)	13.48	12.65

- JPP VC was conducted on 21.04.2023 regarding JPP, PCET & other parcel traffic.
- At present there are 76 SLR in 65 trains on lease contract generating revenue of Rs. 50.25 Cr. p.a. and 15 Vps in 14 trains generating revenue of Rs.31.72 Cr.
- E-Auction for 73 SLRs in 48 trains was auctioned on 05.04.23, 09.04.23, 19.04.23 & 27.04.2023. Offer received for 05 SLRs in 05 trains realizing an amount of Rs.1,59,48,984/-p.a for a period of 02 years.

## Pay & Use:-.

- 36 vacant assets published for e-auction were opened on 13.04.2023 out of which 02 sites were awarded successfully (TNA (Pf No.5/6) and VLDI) realizing an amount of Rs.1,06,600/- p.a for a period of 03 years.
- 1 vacant asset at LTT was published for e-auction and opened on 19.04.23, awarded successfully realizing an amount of Rs.37,00,000/- p.a for a period of 03 years.

## Catering:-

- 8 tenders for 8 WVMs at 8 locations is floated and will open on 09.05.23.
- 10 tenders for 10 WVMs at 10 locations is floated and will open on 11.05.23.
- 14 tenders for 14 WVMs at 14 locations is floated and will open on 12.05.23.

## Ticket Checking:-

- **Revenue upto Apr'2023 is Rs.12.05Cr. which is 9.60% higher than the last year's Rs. 10.99 Cr.**
- **Cases upto Mar'2023 is 1.96 lakh which is 11.58% higher than the last year's 1.75 lakhs.**
- 8 Ticket Checking staff were awarded for doing good work and performing "out of duty" like uniting children with their family members, returning valuable to the rightful owners, detecting minor children and handing over to child help line.

## Coaching:-



- One new Booking Office at DIVA (KYN End) commissioned with 3 counters (one operational in two shifts) on 15.04.2023.

- UTS App Promotion started at all the suburban station to promote the digital transaction. **UPI promotion through ATVMs** is also being promoted which resulted in **34.33% growth** of total sale through ATVMs.

## General:-

- MP meeting held GM and other PHODs on 19.04.2023.
- CRS inspection was conducted on BEPR – URAN section on 21.04.2023.
- Meetings were conducted with members of Divyangjan association on 25.04.23 & 26.04.23 presided by Shri Bacchu Kadu, Hon'ble MLA during which various issues of Divyangjan passengers was discussed.
- Wide publicity was given to the 100<sup>th</sup> episode of “Mann Ki Baat”. Video walls were erected at several stations, existing digital screens and banners were also used for broadcasting the show.

## Good Work Done:-

<p>Lost mobile phone handed over to passenger at Kharghar station on 12.04.23.</p>	
	<p>Lost mobile phone handed over to passenger by Smt. Varsha Shinde HBC, ABH on 17.04.23.</p>
<p>Passenger left behind was returned by Shri Niraj Kumar Sr.BC at Bhandup East booking office on 19.04.2023.</p>	