



मध्य रेल
Central Railway
चिकित्सा निदेशक कार्यालय
भारतरत्न डॉ.बाबासाहेब आंबेडकर
मेमोरियल अस्पताल भायखला मुंबई-४०००२७
Medical Director's Office



Bharat Ratna Dr. Babasaheb Ambedkar Memorial
Hospital Byculla Mumbai-400027tral Railway

NO. MD/BY/LP/NOTE

13/08/2025

-NOTE-**SUB: EXPRESSION OF INTEREST (EOI)**

INVITATION FOR EMPANELMENT OF LICENSED VENDORS /FIRMS FOR SUPPLY OF MEDICINES, SURGICAL & CONSUMABLES ITEMS ON DAY TO DAY BASIS FOR Dr. B. A. M Hospital Central Railway Byculla (E) , MUMBAI 400027

1. **TENDER TITLE:** EMPANELMENT OF LICENSED VENDORS / FIRMS FOR SUPPLY OF MEDICINES, SURGICAL & OTHER CONSUMABLE ITEMS.
2. **Tender No.:** LP-MD-BY-2025-27
3. **Tender Type:** Single Stage Single Packet System via OPEN E-Tender (IREPS)
4. **Tender Publication Date:** 13/08/2025
5. **Tender Closing Date:** 15/09/2025
6. **Estimated Tender Value:** ₹ 4,00,00,000/- (Rupees Four Crore)

For Full Details, Please Visit:

www.cr.indianrailways.gov.in

Navigate: **About Us** → **Head Quarter** → **Medical** → **Stores and Tender**

<https://www.ireps.gov.in>

Navigate: **Login**→ **E-Tender** (New Vendor Will Have to Register Themselves)

Invitation of tender for rate contract

Tender for registration of vendors for rate contract (% of discount offer) for day-to-day supply of MEDICINES, SURGICAL & CONSUMABLES ITEMS to Dr. BAMH Zonal Railway Hospital, Byculla Mumbai for period of two years by Medical Director, Railway Hospital, Byculla on behalf of President of India from the reputed suppliers situated around the radius of 15 km by road from Railway Hospital Byculla 400027. The details of tender are given below-

Sr.No	Particulars	Details
1	Name of work with its location	Applications are invited from LICENSED VENDORS/ FIRMS for SUPPLY OF MEDICINES, SURGICAL ITEMS & CONSUMABLES ITEMS, <u>ON DAY TO DAY BASIS AS A LOCAL PURCHASE</u> TO Dr.B. A. M Hospital Central Railway Byculla (E) , MUMBAI 400027
	% Discount on MRP	Group -1) MEDICINE ITEMES (Includes items used to treat or prevent disease, alleviate symptoms, or improve health in form of tablets, capsules, liquids, creams, and injections)
	% Discount on MRP	Group -2) SURGICAL ITEMS
	% Discount on MRP	<u>Group -3)</u> CONSUMABLES
3.	web site where the full details can be viewed	www.ireps.gov.in
4.	Approx. tender value	INR 4,00,00,000/-
5.	Earnest money to be deposited. Rs	INR 250000/-
6.	Mode of payment of EMD	Through IREPS.
7.	Period of contract	Two years from date of LOA
8.	Pre-qualification of the applicant	As per Techno-commercial details.
9.	Tender closing Date and time for submission of tender.	
Note: Any extra expenditure incurred in arranging the required items due to default of the vendor in supply shall be recovered from the defaulting vendor.		

INVITATION FOR EMPANELMENT OF FDA LICENSED VENDORS/FIRMS FOR SUPPLY OF MEDICINES ON DAY TO DAY BASIS TO Dr. B. A. M Hospital Central Railway Byculla (E) , MUMBAI 400027

PREAMBLE AND SCOPE OF WORK:

Dr. B. A. M Hospital Central Railway Byculla (E) , MUMBAI 400027 is a 366 bedded Tertiary care hospital offering Medical services to Railway employees and beneficiaries of Indian Railway. This Hospital caters to OPD of Daily average Attendance more than 1000 and more than 10000 patients annually in IPD with Bed occupancy of 95%, for whom various Medicines and Surgical Items need to be procured by local purchasing from open market whenever item is not available in stock.

The Medical Director, Dr. B. A. M Hospital Central Railway Byculla (E) , MUMBAI 400027 invites **OPEN IREPS** tenders LICENSED VENDORS/ FIRMS for SUPPLY OF MEDICINES, SURGICAL ITEMS & CONSUMABLES ITEMS, **ON DAY TO DAY BASIS FOR LOCAL PURCHASE** TO Dr.B. A. M Hospital Central Railway Byculla (E) , MUMBAI 400027 round the clock (12X7) for a period of two years from the date of commencement of the rate contract, offering Maximum separate discount on MRP in terms of percentage.

1. PROCESS OF TENDERING AND FINALIZATION OF OFFERS:

1.1 The Purpose of this Rate Contract is for supply of all the types of Medicines like Tablets, Capsules, Injection (Vials, ampoules, PFS,), Bottles, Drops, solution, Surgical items, surgical consumable, Laboratory consumable and reagents and Dental items etc. The list of Item purchased date wise in Last financial year is available for reference in tender Documents. (Local Purchase DATA 1 ST APR 2024 TO 31 MARCH 2025).

1.2. The Period of Contract is TWO Years from the commencement of the Rate Contract. In exceptional circumstances, to maintain continuity of the supply, period of rate Contract can be extended for a period maximum up to 03 months at a time with the Approval of Hospital in Charge i.e., Medical Director and concurrence of Associate finance. Total extension shall not be more than 06 months.

1.3. Mode of tendering is Single Stage Single Packet System with OPEN Tender through E-Tender on IREPS. Registration on IREPS website is mandatory for submission of bids against tenders issued through IREPS. Bidder registration is an online process.

Firms who intend to register themselves IREPS website (<https://www.ireps.gov.in>) Navigate: **Login→ E-Tender**) as bidders are required to get a "Class III Digital Signature Certificate with Firm's Name". The same can be procured from any of the Certifying Authorities (CA's) authorized by Controller of Certifying Authorities (CCA). Please visit the website of CCA (www.cca.gov.in) for further details. Firms are advised to get the Digital Signing Certificate with the same address with which they intend to register themselves on the website. Firms who are registered/approved with zonal railways or any other approving agencies of Railways (RDSO etc.) should get the Digital Signing Certificates with the same address as mentioned in the records of these registering/approving agencies, and should use the same address for registering themselves on this website to avoid any inconvenience or disputes

After Registration Search click on Search Tender as shown in below Snap Shot

Search Tender

Search Criteria

(Please choose one or more option for search, view & Downloading E-Tender Notices and Click 'Show results' to view Details of E-tenders)

Search Criteria: Tender Number ▼ Starting with ▼ Search For : LP-MD-BY-2025-27

Note:- Please enter minimum first 3 characters of Tender Number or PLNO (these are case sensitive) or any 3 consecutive characters of Tender title or item description.

Search In

Organization Indian Railway ▼ Work Area * Goods & Services ▼
 Railway/PU * Central Railway ▼ Department * Medical ▼
 Unit All ▼
 Tender Status: All ▼ Tender Type: All ▼
 Bidding System All ▼

Search Period

Select Date Tender Closing Date ▼ From 14/08/2025 To 14/11/2025 Previous ▼ Month(s) ▼ Apply
☐ Last 6 months ☐ Last 3 months ☐ Next 3 months ☐ Next 6 months ☒ Custom Date

*Date range should be within 6 months.

Show Results Reset

Tender search results 1

Deptt./Rly. Unit	Tender No	Tender Title	Status	Opening Date/Time	Due Date/Time	Due Days	Actions
MD/BYCULLA-MEDICAL/CENTRAL RLY	LP-MD-BY-2025-27	EMPANELMENT OF LICENSED VENDORS / FIRMS FOR SUPPLY OF MEDICI.....	Published	NOT OPENED	15/09/2025 15:00	32	

Print Results

1.4. The Technical and Financial Evaluation of the offers will be made by THREE Member Tender Evaluation Committee constituted as per the existing Guidelines.

1.5. Reasonability of the discounts offered by the vendors will be assessed while deciding the tender by the THREE Member Tender Evaluation Committee.

1.6. Vendor offering maximum discount on MRP shall be considered for rate contract. Vendor have to quote unconditional discount (% of discount offer) on MRP, basic rate is 100.00. And all other charges fill as NIL

i.e. Pkg. Charges- Rs. 0.00,
 Freight- Rs. 0.00, Forwarding-Rs. 0.00, GST- Nil

Consignee (Tender Qty.)	Offered Qty.	Rate component (Rs./Unit or % age)
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MD BY (1.00)	1.00	Basic rate-Rs. 100.00, Uncond. Discount- (To be filled by Vendors), Pkg. Charges- Rs. 0.00, Freight- Rs. 0.00, Forwarding-Rs. 0.00, GST- Nil
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For Example:-

aps.gov.in/epsn/supply/tds/publishLOALetter.do?Action=ViewPublishedLetter&id=2201965&let

1002 - [Goods, All types Generic Medicine like; tablets, capsules, injections (ampules / vials / PFS), unit items like Drops, Vials, bottles, tubes, solutions etc.]		Regular
Basic Rate- Rs.100.00, Uncond. Discount- 53.00%, Pkg Charges- Rs.0.00, ED- Nil, Forwarding- Rs.0.00		
CMS KYN	1.00 Numbers	GST- NIL, Freight Charges- Rs.0.00
Group Code : 003 [Group Desc. - All types of Surgical Items and consumables]		
1003 - [Goods, All types of Surgical Items and consumables]		Regular
Basic Rate- Rs.100.00, Uncond. Discount- 61.00%, Pkg Charges- Rs.0.00, ED- Nil, Forwarding- Rs.0.00		
CMS KYN	1.00 Numbers	GST- NIL, Freight Charges- Rs.0.00

1.7. Quantity to be ordered against the rate contracts will be graded in relation to discounts offered by vendors. i.e., Vendors offering maximum discount on MRP will be considered for rate contract, individually for each category- medicines, surgical items and consumables. If rate contract is to be entered with more than one vendor, discount offered by L1 will be counter-offered to other selected suitable higher bidders i.e. L2 and L3 for acceptance.

1.8 Quantity to be ordered against rate contracts shall be graded in relation to discounts offered by vendors i.e. L1 will get the maximum supply orders. In case of two vendors distribution of orders (value wise) will be in the ratio of 70:30 on monthly basis. Suitable methodology will be adopted. In case of three vendors distribution of orders (value wise) will be the ratio of 60:25:15 on monthly basis. Suitable mechanism may be worked out to implement this. The final decision regarding distribution will be taken by the Tender Accepting Authority duly considering the extant rules.

1.9. The tender committee constituted for the purpose of finalization of this tender will evaluate the bids received for eligibility, techno-commercial suitability and financial suitability of the bids and gives its recommendations to the Tender Accepting Authority for its considerations through convener of the committee. The Rate Contract will be placed as per the acceptance of the Accepting Authority.

2. Techno commercial requirement / important requirement are listed below.

A) Service level:

- Service level should be available 12 x7 (as per requirement). Items shall be supplied on the same day preferably before the closure of OPD, if the indent has been placed at least 4 hours before closure of OPD timings.
- The immediate entries of the supply made must be entered in software system by the supplier.
- In cases of life saving emergencies, vendor should be able to supply the item on a short notice preferably within one/two hour of being intimated on phone WhatsApp / message or fax etc. as decided.

B) Financial Eligibility Criteria:

- The average annual domestic turnover of the firm for the previous 3 years FY 2022- 23, 2023-24& 2024-25) should be minimum of Rs. 60000000/- .
- A copy of the annual gross turnover of each year should be certified by CA, should accompany the application.
- Self-attested Income-Tax return acknowledgment for the last 3 financial years of the firm, should invariably accompany the application. (FY 2022- 23, 2023-24 & 2024-25)

C) Legal statutory requirements

- The vendor/Firm should have Valid license for storage and supply of drugs and surgical Items as stipulated by the local authority of the concerned state government. Also, valid license/legal/local formalities for establishment as well as manpower.
- Should have the valid documents as laid down by Local, State and Central Government agencies or other government bodies from time to time.
- GST registration details
- Any other statutory / legal requirements.

D) Credibility

- The vendor which applies for registration/renewal should submit an affidavit stating that there is no conviction/ case pending against it, under the Drug and Cosmetic Act and rules by the State Drug Controller authority.
- The firm must also submit an affidavit stating that the firm is not black listed/ prematurely terminated and that there is no punitive action by any Railway /State Government or other govt. organization. If the same as provided is found wrong, the vendor can be delisted for 3 years all over Indian Railway.

E) Period of Contract

- The period of contract shall be initially for a period of **TWO YEARS** from the date of awarding of the contract. Empanelment will be valid for two years.

F) Right to accept/reject any bid:

- Dr. B. A. M Hospital Central Railway Byculla (E) , MUMBAI 400027 , reserves the right to accept/reject any bid and to annul the bidding process and reject all bids at any time without thereby incurring any liability to the affected bidder or any obligation to inform the affected bidder.

G) Other Condition

- EMD SHOULD BE DEPOSITED DURING TENDER. (As per RB letter no. 2004/RS(G)/779/11/Pt. Dated 23-12-2019 Vendors registered with Railways for supply of medicine, medical equipment and consumable shall be exempted from submission of EMD/SD for these item)
- Shop should be willing to accept cashless services on billing system. Payment will be made through NEFT on receipt of bills in two copies on monthly basis. The billing system should not be discontinued if payment is delayed in extraordinary circumstance due to system handicap of financial crunch for some time.
- Demanded Medicine if not supplied within specified time, will be procured from the vendor next in sequence in the list of rotation and it will be recorded in the performance register maintained by pharmacist concerned.
- Hand written bill/challan will not be accepted, only computer printed bills/challan should be submitted.
- Payment will be made through electronic transfer as per submitted bank details by the competent authority on submission of bills in two copies. AFA/BY/CENTRAL RAILWAY will be paying authority.
- PENALTY: MD/BY reserves the right to decline to register any firm, or to remove the name of any firm either for a specific period, or permanently from the Approved List without assigning any reason and his decision shall be final.
- The contracted discount on MRP will be valid for a period of two years or till the finalization of new panel.
- Any clause which is not mentioned in the Tender documents will be applicable as per IRS condition of Indian Railways and its latest amendments (if any).

H) Inspection of the Bidder premises.

After opening Technical Bid those who are found suitable/eligible, the premises of such bidder will be inspected by a team nominated by the competent authority. The following note be conducted.

- Physical verification of the premises/shop will be done.
- Verification of original documents submitted in Technical Bid.
- Verification of all physical amenities including cold chain maintenance, power backup, adequate qualified manpower etc.
- Availability of adequate stock of "Medicine" and financial viability etc.

NOTE: In case, the team is not satisfied with the veracity of claims of the bidder he will be declared ineligible for participation in further process of Empanelment of vendor and his bid will not be opened.

3. Operation of Rate Contract:

1. Supply order against the Rate Contract will be placed on the vendor(s) as per the criteria and periodicity fixed by the MD/BY based on the requirement and fulfilling the criteria in the tender document/contract. The periodicity will be decided by the competent authority as per the method described in para 1.8.

Supply order shall be issued exercising Local purchase powers provided under RMODEL SOP, Medical Matters, Part B Item no 7 a for medical department in allocation 11023128.

2. The Supply Order will be issued through Indian Railway **Hospital Management Information System (HMIS)** software interface or any other Interface as directed by the Railway Administrations time to time which may be introduced on later stage.

TERMS & CONDITIONS

1. The procurement will be governed under the guidelines of New Drug Procurement Policy for Railway Hospitals/Health units, etc. vide Railway Board's letter no. 2014/RS (G)/779/13, dated 03.02.2015, Letter no- 2017/H/4/1/ Local purchase dated 31/10/2018 & Railway Board's letter No. 2017/H/4/1/Local Purchase (E-3236402) Dated: 31.07.2023. I.R.S. Condition of Contract: -
2. Firm will have to abide by the I.R.S. Conditions of Contract and rules and regulations issued by the Railways from time to time. All registered firms are expected to maintain absolute integrity, follow a decent standard of business ethics and do nothing unbecoming of a registered supplier.
3. No substitute will be accepted at the time of supply. The items supplied must be of the same brand and company as ordered. Only in exceptional circumstances where the brand asked is not available, any change in order can only be done by Store in-charge.
4. Drugs and medical stores have to supply at contracted discount on Retail rates.
5. The representative of the supplier for the particular day nominated as per rotation will visit Dr. B. A. M Hospital Central Railway Byculla (E) , MUMBAI 400027. twice a day to collect the Purchase order and deliver the Medicine. If he fails to turn up then the next vendor in sequence on rotational basis will be given the order.
6. Supply of items in retail/Local purchase should be made on the same day preferably before the closure of OPD, if the indent has been placed at least 4 hrs before closure of OPD timings. Items for which orders are placed before 13.00 hrs should be supplied and delivered before 16:00 hrs on same day to the hospital. In case of life saving emergencies, vendor should be able to supply item on a short notice preferably within 1hr. of being intimated. If the product is not available in the market, the supplier should inform regarding non availability of the product within 24hrs (in case of life saving/ emergency products, the supplier should inform the same within 2 hrs.) so that an alternative medicine/product can be used. In such cases no penalty will be levied, if MD/BY is unable to purchase the same product from any other store/shops. If the Product purchased by MD/Byculla from any store/shop in the situation, cost of the medicine in addition to Rs.300/- penalty will be recovered from the supplier.
7. **"Unclaimed medicines and surgical items will be returned on a monthly basis, and the corresponding cost will be deducted from the following month's bill.**
8. Performance register will be maintained by Pharmacist concerned. The vendor or his representative while making deliveries shall signature (with date and time) on the receipt register/ receipt challan, record of which shall be maintained by pharmacist concerned.

9. The supplier will replace these items if found unsatisfactory free of cost including the amount of supply that has been consumed. For such an offence, the firm can also be deleted from the Empanelment list.
10. If at any time, it comes to the notice that the price of item supplied is higher than in local market difference will be recovered from the bill.
11. If any doubt occurs regarding genuineness of the Medicine, supplier will have to show their purchase bill of the item.
12. Hand written bill/challan will not be accepted, only computer printed bills/challan should be submitted.
13. Bills will be verified by Pharmacist I/c Local Purchase and Asst. Pharmacy Officer and by nominated medical officer and paying authority will be MD/CSI/CSII. Bill formats & other documents shall be as advised by MD/BY & Accounts Dept of CR. The vendors should adopt with the interface required for Rly Hospital Information Management System (**HMIS**).
14. Payment will be made through electronic transfer as per submitted bank details by the competent authority on submission of bills in triplicate at end of the month. AFA/BY/C.Rly will be paying authority.
15. **PENALTY:** MD/BY reserves the right to decline to register any firm, or to remove the name of any firm either for a specific period, or permanently from the Approved List without assigning any reason and his decision shall be final.
16. The contracted discount on MRP will be valid for a period of two years.
17. Railway reserves the right to get the supply samples tested/checked by Govt. Lab and other approved testing laboratories. In case any of the samples is found Sub-standard, Railway reserves the right to cancel the agreement and to de-list the supplier for any supplies and to inform Drug Controller of India for any suitable action/penal action. Supply of Sub-standard medicines will be dealt as per Railway Board letter No. 2014/RS (G)/79/13 dt.04.06.2018.
18. Ordinarily the Supplies shall be of recent manufacturing and expiry date shall not be less than six months from the date of supply.
19. In case of any dispute arising out of the contract before going to Arbitration, the **MEDICAL DIRECTOR/BY** will be the competent authority to decide the disputed issue.
20. **ARBITRATION:** In the event of any question, dispute or difference arising under these conditions or any special conditions of contractor in connection with this contract (except as to any matters the decision of which is specially provided for or the special condition) the same shall be referred to the sole arbitration of a Gazetted Railway Officer appointed to be the arbitrator, by the Divisional Railway Manager/CSMT MUMBAI
21. Alteration and addition can be made to the agreement with the mutual consent of both the parties.
22. Supplier will indemnify the Railway Administration for any loss or liabilities arising due to defective/ Substandard items supplied by Firm/ Supplier.
23. All disputes are subject to Mumbai legal jurisdiction only.

Medical Director

Dr. BAM Central Railway hospital Byculla

Technical Bid documents to be attached online:-

1. Name of the Drug Retailer /wholesaler and contact number & E-mail I'd Address given in the drug license will be accepted as the address of the firm / Copy of establishment details like Gumasta.
2. Ownership Documents: - All firms should produce documentary evidence for Ownership of their Shops/ Go downs. In case of Authorized Vendors/Stockiest/retail shops, running business on rented premises, copy of valid rental agreement must be submitted along with the application.
3. Income-Tax return acknowledgment: - Self-attested Income-Tax return
4. acknowledgment for the last three financial years of the firm, should invariably accompany the application.
5. Annual gross turnover: - A copy of the annual gross turnover certified by CA for the last 3 years financial years, should accompany the application. It must be ensured that the membership number of the concerned CA is also mentioned.
6. Balance sheet/Profit-loss account certified by CA of two out of the three last three financial years
7. GSTIN number: - Photocopy of the valid GST Registration certificate should be submitted PAN card:
- Photocopy PAN Card
8. Experience certificate: - Preference shall be given to firms/vendors having experience of supplying drugs and medical stores to Institutions of Central Government /State Govt. /Autonomous Body including Municipal corporations/PSUs/Private Hospital, etc. Attested Experience certificate/Performance report to be attached with Technical bid.
9. The address of firm should be corroborated by at least one of the following three documents: Electricity bill /Telephone bill/GST registration certificate. (by road distance from Railway Hospital Byculla)
10. Drug license: - Vendors i.e. firms/distributors/chemist shops will have to attach valid drug License certificate issued by the Drug Controller Authority of the state and Pharmacists License issued by State Pharmacy council (for medicine only).
11. The firm must submit an affidavit stating that there is no conviction/ case pending against it, under the Drug and Cosmetic Act and rules by the State Drug Controller authority. he firm must also submit an affidavit stating that the firm is not black listed/terminated by any Government (Central/State/ PSU hospital).
12. Details of beneficiary for Electronic Transfer of Funds – Party Master –Form attached
13. FINANCIAL BID” ie. Rebates percentage in IREPS format
14. CANCELLED CHEQUE
15. Each page of tender documents to be signed, stamped and attached.

UNDERTAKING

1. I, the undersigned certify that I have gone through the terms and conditions mentioned in the tender document and undertake to comply with them.
2. The discount rates quoted by me are valid and binding upon me for the entire period of contract.
3. I/We give the rights to Medical Director, Byculla, Central Railway to forfeit the EMD/SD deposited by me/us if any delay occurs on my part or failed to supply the article within the appointed time or the items of desired quality.
4. There is no vigilance/CBI case or court case pending against the firm and it has been not declared invalid by any government department.
5. I hereby undertake to supply the items as per directions given in the tender document/supply order within stipulated period.
6. We hereby undertake that rate offered by us, will be within the price ceiling fixed by National Pharmaceuticals Pricing Authority (NPPA), Ministry of Chemical & Fertilizers.
7. There is no case pending under the Drugs and Cosmetics Act/DPCO (Drug Price Control Order) against the firm during the last three years.
8. Surgical supplied shall be of the best quality and in accordance with the specifications. Surgical & other items should be supplied by the same (make and salt) as indented. No alternate or substitute will be accepted.
9. My/our firm has not been black listed by any private/Govt. organization.
10. We are giving assurance to supply the medicines and surgical within 2 hours in case of emergency.
11. I have been doing business with various Railways /Government organization since my registration with them since.....
12. That all the orders received during the last five years from various Institutions of Central Government/State Govt./Autonomous Body including Municipal Corporations/PSUs, etc have been shown in performance statement and nothing in concealed.
13. That there is no change in constitution of the Licensed chemist/drug retailers since registration or that the change in the constitution of the Licensed chemist/drug retailers is enclosed as submitted by Competent Authority and attested by Public Notary.
14. That no recoveries are due against the licensed chemist/drug retailers.
15. In case of any change in the status of Registration or composition of the licensed chemist/drug retailers, it will be immediately informed to Railway Administration.
16. That no case is pending for arbitration.
17. That the Licensed chemist/drug retailers is not blacklisted, prematurely terminated or any punitive action taken by The Govt.(Central/State)/RLY/PSU etc .

Date: Place:
Signature of the Tenderer:
Full Name: Designation: (Office Seal of the
Tenderer